



Merge Methodology for Success



A complete
implementation
methodology
for a predictable
partnership and
project success

After months of research and due diligence, your organization has made an IT investment to improve operations and enhance patient outcomes. If only you had a structured program to ensure a successful implementation, from start to finish, so your staff is ready to navigate the new system quickly, and have easy access to help if necessary.

Now you do.

How We Help You

We know that success requires consistent execution and communication. That's why we created the Merge Methodology for Success.

Leveraging industry best practices, the Merge Methodology for Success accounts for all stages of implementation to minimize risk, provide consistency across the project cycle, and ensure satisfaction – before, during and after implementation.

We know that a successful outcome requires a method for consistent execution and communication. Our methodology provides just that, with five clearly-defined stages, each with specific deliverables.

The **Merge** Methodology for Success

creates and maintains a project culture of plan, do, check and act, all to ensure partnership and project success. Here's how we do it:



Getting on the same page.

A Project Charter is created to ensure all parties understand business drivers and success criteria. Stakeholders, risks and communication protocols are also defined, paving the way for a successful project outcome.



Putting effort into executive relationships.

Open dialogue is critical to success, so we incorporate a regular cadence of meetings with key executives to discuss progress and opportunities. Making effective decisions on-the-spot with the right people in the room leads to faster success.

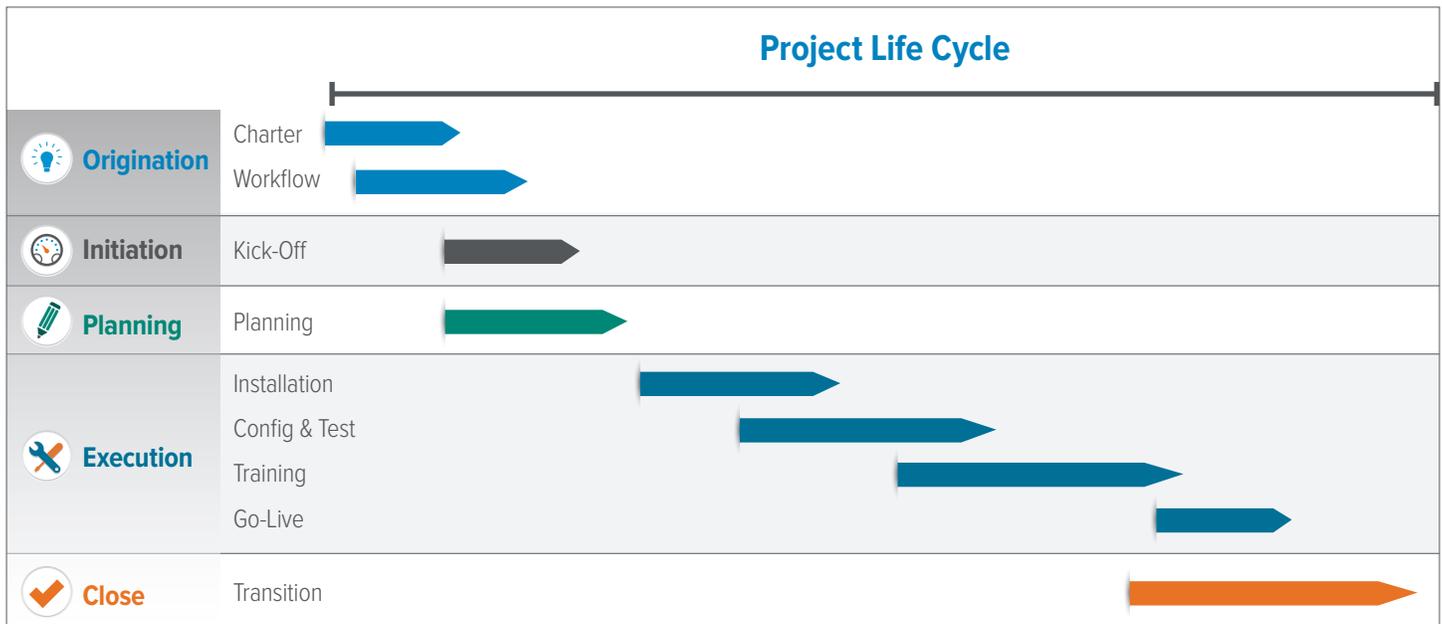


Building upon experience.

Working with a partner who is constantly improving is critical. Merge leverages lessons learned at the completion of a project to improve future implementations.

Sample Implementation Timeline

Below is a typical Merge Methodology for Success schedule, from origination to close. Knowing that a variety of factors can influence the timeline (data migrations, staff availability, complex implementations, etc.), this should be used as a general guideline. Our team will work with you to create a customized project plan and timeline that fit your specific business needs.



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